



ANAHEIM TRANSPORTATION NETWORK

**Request for Qualifications for the
Development of a Mobility Application for ATN Ridership**

QUESTIONS AND CLARIFICATIONS

Since the questions asked are a continuation of all questions asked in round one, the numbering system for the questions and responses below continue from the questions and responses provided on June 7, 2017 (which ended with question/response #18).

19. I am curious if there are options for NON PROFIT sharing arrangements. It is not clear in the wording of the RFP. Is the arrangement based entirely on profit sharing?

ATN will consider proposals where the proposer does not share profits with ATN; however, note that this proposal may not compete as well with those proposals that contain a profit sharing arrangement with ATN.

20. In section 5(g), the following requirement is defined. "g. A minimum of three (3) references relating to completed projects for the services being required with full name, title, email address and phone number." Shall the information of "full name/title/email address/phone" be our customer's ones? Or our company's person in charge would be fine?

ATN requires for the three references that the contact information be the client representative that worked on the project with the proposer.

21. Could you please show me where I can find the answers to the vendor questions for this RFQ.

All RFQ-related documents, including the responses to the questions asked as well as any Addenda, are posted on ATN's website at this link: <http://rideart.org/about-us/solicitations/>.

22. Is there a pricing form?

No there is not. Specific cost information will be required in the second solicitation. The intent of the RFQ is to qualify interested developers/firms to provide a solution that meets ATN's existing and future ridership's needs, through an integrated, seamless mobile application connecting travel choices with payment options. Refer to the RFQ Section 5 for submittal requirements, Section 7 for proposal evaluation criteria, and Section 8 that discusses the second solicitation for those that qualify as a result of the RFQ process.

23. What is the Agency's annual Fixed Fare Revenue?

Total annual fare revenue is \$5.26 million



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24. What is the annual ridership of the system?

Refer to the response to question 13 from the Questions and Responses issued on June 7, 2017 (link: <http://rideart.org/wp-content/uploads/2014/12/RFQ-QA-Development-of-Mobility-App-for-ATN-Ridership.pdf>).

25. When does the Agency intend on launching the system?

Refer to the response to question 10 from the Questions and Responses issued on June 7, 2017 (link: <http://rideart.org/wp-content/uploads/2014/12/RFQ-QA-Development-of-Mobility-App-for-ATN-Ridership.pdf>).

26. What are the Agency's plans for hardware installation?

ATN currently has AVL/GPS equipment onboard all ATN buses. Any additional hardware installation that is required to comply with the RFQ and complete the project, those related components and costs must be identified and incorporated into each Firm's proposal.

27. What integrations are required?

ATN has not identified specific integration requirements, as those requirements will be based upon each Firm's proposal and should be identified, costed out and addressed accordingly within your proposal.

28. I will be submitting a proposal through email. Should I use the email provided in the RFQ?

The proposals may be mailed in OR emailed to ATN at artinfo@atnetwork.org, as long as proposals are received by the deadline as outlined in Section 4 of the RFQ.